



*Virtual*

# 2-DAY SPECIAL EDUCATION ADVOCACY INTENSIVE

W O R K B O O K

|  
D A Y 2

Special Education Advocacy Training  
for Families, Educators, and Leaders in the  
504/IEP process.

[SpecialEducationAcademy.com](https://SpecialEducationAcademy.com)














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# Intensive - Day 2














## Intensive - Day 2

-  Your Contract - No Exceptions
-  Intake Form
-  Opening Documents
-  Consult Call
-  Many Communicate - Few Connect
-  Surviving the Loss
-  Building Your Community
-  Who's My Buyer?
-  What's your Role
-  Do I Want This Client?
-  Who Wore it Best - Are you the Expert?











## Intensive - Day 2

-  It's a Small World
-  State Resources
-  IDEA Law vs. Circuit Court Rulings
-  Take My File
-  Dispute Options
-  Full Reliance on Your Directives
-  Stepping Out
-  Building Your Rolodex
-  Losing Well
-  Endrew F. vs. Douglas County School District , 2017
-  Prepare for War - Expecting Consensus



## Intensive - Day 2

-  There is a MOLE at my IEP Meeting
-  What REALLY is the Problem - Where are YOU Drilling?
-  Training, Serving Others
-  Becoming the Expert
-  Why Would Anyone Listen to You?
-  FM or PM?
-  What's Next?
-  Office Requirements
-  Letter of the Law
-  It's a Business Meeting - Nothing Else



# Your Contract - No Exceptions



# Intake Form



# Opening Documents





# Consult Call



# Many Communicate - Few Connect



# Surviving the Loss



# Building Your Community



# Who's My Buyer





# What's Your Role?



# Do I Want This Client?



# Who Wore it Best - Are you the Expert?





# State Regulations





# IDEA Law vs. Circuit Court Rulings



# Take My File



# Dispute Options



# Full Reliance on Your Directives



# Stepping Out





# Building Your Rolodex



# Losing Well



**Endrew F. vs.**

**Douglas County School District, 2017**



# Prepare for War - Expect Consensus



**There is a MOLE at my IEP Meeting**





# **What REALLY is the Problem - Where are YOU Drilling?**

# Training, Serving Others



# Become the Expert



# Why Would Anyone Listen to You?





# What's Next?



# Office Requirements



# Letter of the Law





# **It's a Business Meeting - Nothing Else**

# Notes



## THE SPECIAL EDUCATION BOSS



When we get it right for  
the child, we get it right  
for everyone.

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KAREN MAYER-CUNNINGHAM

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